

# Electrical Controls Estimator

**Summary:** The Electrical Controls Estimator is responsible for generating budgets for Material Handling and Conveyor Systems. This includes providing an estimated Bill of Materials, as well as estimates of the hourly labor required for engineering, programming, shop fabrication, and field installation tasks.

## Qualifications:

- Associate degree in Electrical Engineering or equivalent experience (Preferred)
- Familiarity with the Microsoft Office product suite (especially Excel)
- AutoCAD experience
- Experience with industrial automation:
- Programmable Logic Controllers (PLC)
- Industrial communication networks.
- AC/DC drives & Motor control.
- Field devices. (photo-eyes, solenoid valves, limit switches, etc.)
- Control Panels.
- Material handling/Conveyor experience (Preferred)
- Communication skills – The right candidate will be able to integrate with Sales for pre-bid meetings, offer modern solutions and have excellent negotiating and communication skills.

## Responsibilities:

- Generate control system budgets for the sales team. This includes an estimated Bill of Materials, and hourly labor required for completion of quoted projects.
- Assist Sales Engineers in guiding the electrical/controls/programming scope of work included in customer proposals.
- Maintain accurate pricing with hardware vendors and contractors.
- When a job has been sold, the estimator will be responsible for handing the job off to the electrical engineering team and provide an understanding of the scope of the project as quoted.

## Experience:

- Electrical Engineering: 5 years (Preferred)
- Estimating: 2 years (Preferred)
- Electrical controls estimating: 1 year (Preferred)

**Schedule:** Day shift

**Work Remotely:** No

**Job Type:** Full-time

# WEBB-STILES COMPANY

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